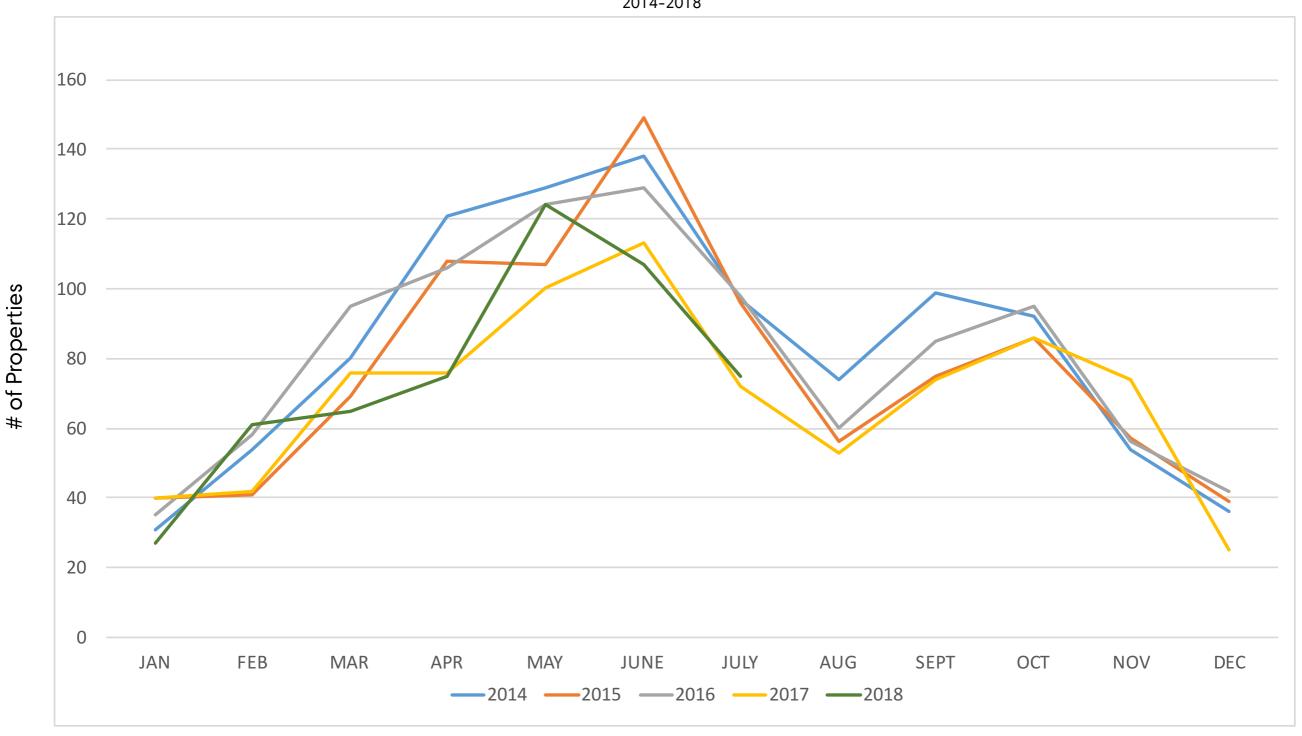
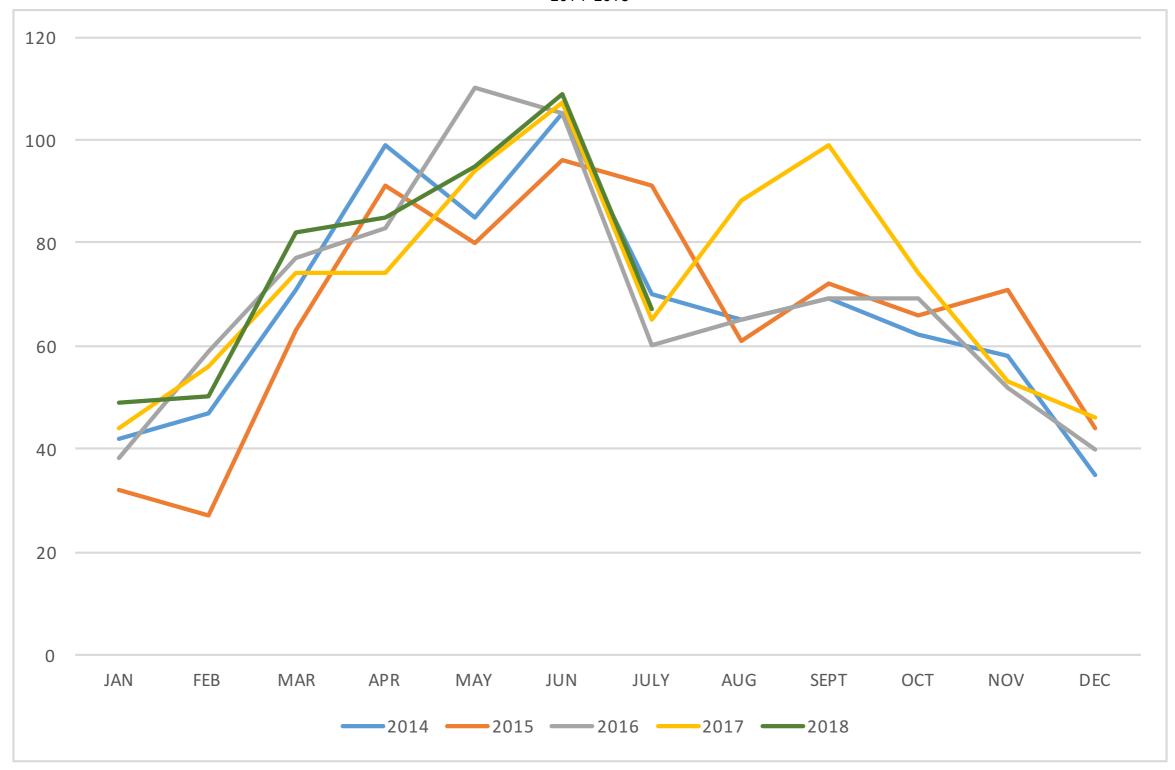
When Do Properties Go Under Agreement Cambridge

2014-2018



When Do Properties Go Under Agreement Somerville

2014-2018



Cambridge Single Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$782,000	-8.60%	\$1,074,837	-6.40%	50	98%	114
2012	\$885,000	13.17%	\$1,195,111	11.19%	38	101%	133
2013	\$903,000	2.03%	\$1,262,140	5.61%	28	103%	145
2014	\$1,250,000	38.43%	\$1,460,107	15.69%	21	107%	119
2015	\$1,350,000	8.00%	\$1,530,627	4.83%	20	106%	111
2016	\$1,452,500	7.59%	\$1,750,004	14.33%	22	105%	96
2017	\$1,455,000	0.17%	\$1,805,054	3.15%	19	106%	89
2018 YTD	\$1,375,000	-5.50%	\$1,857,025	2.88%	17	107%	53

Cambridge Condo Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$422,500	-0.59%	\$498,216	0.95%	59	97%	715
2012	\$446,250	5.62%	\$509,937	2.35%	38	99%	841
2013	\$514,750	15.35%	\$591,694	16.03%	27	102%	826
2014	\$580,000	12.68%	\$658,445	11.28%	21	102%	826
2015	\$626,000	7.93%	\$715,535	8.67%	16	105%	594
2016	\$695,000	11.02%	\$820,201	14.67%	15	106%	671
2017	\$750,000	7.91%	\$864,971	5.46%	18	106%	610
2018 YTD	\$790,000	5.33%	\$961,902	11.21%	17	105%	301

Cambridge Multi-Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$775,000	8.02%	\$894,082	4.51%	46	97%	60
2012	\$900,000	16.13%	\$1,275,786	42.69%	28	103%	96
2013	\$995,000	10.56%	\$1,263,122	-0.99%	17	108%	73
2014	\$1,215,000	22.11%	\$1,336,796	5.83%	25	105%	76
2015	\$1,150,000	-5.35%	\$1,292,477	-3.32%	26	103%	79
2016	\$1,270,000	10.43%	\$1,432,416	10.82%	25	102%	91
2017	\$1,467,500	15.55%	\$1,840,789	28.51%	24	105%	80
2018 YTD	\$1,775,000	20.95%	\$1,867,331	1.44%	17	108%	48

Somerville Single Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$486,500	20.87%	\$489,687	5.04%	49	98%	66
2012	\$466,500	-4.11%	\$509,861	4.12%	33	100%	92
2013	\$549,350	17.76%	\$572,527	12.29%	19	103%	88
2014	\$562,000	2.30%	\$626,071	9.35%	27	102%	85
2015	\$725,000	29.00%	\$753,005	20.27%	20	104%	84
2016	\$725,000	0%	\$827,320	9.87%%	25	103%	87
2017	\$733,750	1.21%	\$798,764	-3.45%	19	103%	82
2018 YTD	\$750,000	2.21%	\$921,416	15.36%	17	105%	47

Somerville Condominium Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$365,500	1.67%	\$390,797	3.34%	62	98%	352
2012	\$385,000	5.48%	\$400,805	2.56%	39	99%	461
2013	\$419,900	9.06%	\$449,936	12.26%	23	102%	475
2014	\$490,000	16.69%	\$518,166	15.16%	19	103%	474
2015	\$561,000	14.49%	\$591,559	14.16%	20	104%	406
2016	\$595,250	6.11%	\$635,140	7.37%	19	104%	488
2017	\$650,000	9.20%	\$697,970	9.89%	22	104%	462
2018 YTD	\$734,000	12.92%	\$776,342	11.23%	22	104%	302

Somerville Multi-Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$508,000	0.69%	\$525,954	2.03%	48	96%	163
2012	\$549,900	8.25%	\$574,030	9.14%	48	98%	161
2013	\$680,000	23.66%	\$708,996	23.51%	25	104%	149
2014	\$780,000	14.71%	\$810,796	14.36%	22	102%	150
2015	\$859,000	10.13%	\$933,798	15.17%	22	101%	151
2016	\$899,900	4.76%	\$956,776	2.46%	30	100%	167
2017	\$1,050,000	16.68%	\$1,153,748	20.59%	19	104%	175
2018 YTD	\$1,125,000	7.14%	\$1,219,503	5.70%	20	103%	103

Belmont Single Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$697,000	0.85%	\$802,593	2.87%	38	98%	148
2012	\$733,000	5.16%	\$827,401	3.09%	39	99%	168
2013	\$806,000	9.96%	\$914,703	10.55%	33	102%	146
2014	\$950,000	17.87%	\$1,025,241	12.08%	20	102%	142
2015	\$909,750	4.24%	\$1,058,242	3.22%	30	100%	154
2016	\$1,010,000	11.02%	\$1,126,053	6.41%	29	102%	121
2017	\$1,039,000	2.87%	\$1,169,413	3.85%	32	102%	140
2018 YTD	\$1,150,000	10.68%	\$1,334,696	14.13%	16	106%	91

Belmont Condominium Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$374,500	-0.47%	\$518,544	12.54%	61	98%	87
2012	\$491,000	31.11%	\$553,030	6.65%	51	99%	136
2013	\$501,500	2.04%	\$580,974	5.05%	29	100%	110
2014	\$486,600	-2.97%	\$570,933	-1.73%	33	101%	85
2015	\$482,750	-0.79%	\$612,111	7.21%	26	103%	84
2016	\$525,000	8.75%	\$613,094	0.16%	25	101%	98
2017	\$601,750	14.62%	\$668,489	9.04%	20	102%	70
2018 YTD	\$692,500	15.08%	\$742,402	11.06%	26	103%	46

Belmont Multi-Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2011	\$555,000	-5.13%	\$558,538	-2.60%	41	98%	31
2012	\$581,900	4.50%	\$588,384	5.34%	19	99%	42
2013	\$673,888	15.81%	\$682,055	15.92%	12	101%	31
2014	\$724,000	7.44%	\$751,623	10.20%	18	101%	39
2015	\$860,000	18.78%	\$807,727	7.46%	27	102%	33
2016	\$859,000	-0.11%	\$862,496	6.78%	22	101%	23
2017	\$930,000	8.27%	\$947,811	9.81%	16	104%	37
2018 YTD	\$1,042,500	12.10%	\$1,030,611	8.74%	13	104%	18

Arlington Single Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2012	\$520,000	0.48%	\$552,512	1.09%	27	99%	293
2013	\$565,000	8.65%	\$595,171	7.72%	18	103%	273
2014	\$625,000	10.62%	\$668,431	12.31%	14	102%	275
2015	\$640,750	2.52%	\$694,989	3.97%	19	103%	306
2016	\$709,750	10.77%	\$751,418	8.12%	17	103%	286
2017	\$750,500	5.67%	\$801,837	6.71%	16	105%	277
2018 TYD	\$817,500	8.93%	\$906,939	13.11%	14	105%	150

Arlington Condo Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2012	\$361,500	4.18%	\$379,232	5.39%	38	99%	220
2013	\$374,500	3.59%	\$388,481	2.44%	22	101%	264
2014	\$435,000	16.15%	\$449,768	15.78%	19	102%	245
2015	\$467,000	7.36%	\$463,844	3.13%	13	104%	252
2016	\$510,000	9.21%	\$527,623	13.75%	14	104%	273
2017	\$570,000	11.76%	\$573,970	8.78%	12	106%	234
2018 TYD	\$610,000	7.02%	\$612,278	6.67%	12	107%	141

Arlington Multi-Family Appreciation

2011-2018

Year	Median \$	% Change	Average \$	% Change	DTO	Ratio	Number
2012	\$555,000	0.73	\$600,474	5.86%	37	100%	39
2013	\$620,000	11.71%	\$624,130	3.94%	17	102%	43
2014	\$682,000	10.00%	\$681,438	9.18%	16	102%	40
2015	\$758,000	11.14%	\$764,158	12.14%	8	107%	47
2016	\$856,250	12.96%	\$856,643	12.10%	15	102%	42
2017	\$891,000	4.06%	\$902,746	5.38%	11	107%	37
2018 TYD	\$1,020,000	14.48%	\$1,039,880	15.19%	8	110%	25